

*ata* American Translators Association

*The Voice of Interpreters and Translators*

**TRANSLATION** AND  
**INTERPRETING**  
**SERVICES**

**SURVEY**

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This survey was conducted by the American Translators Association (ATA) for the benefit of its members and other individuals involved in the provision of translation and interpreting services. The compilation and reporting of survey data by ATA has been conducted in compliance with all applicable laws, including antitrust laws. The data reported in this survey is necessarily limited to information received from persons responding to the survey, and should not be viewed as representative of the entire translation and interpreting field. Translators and interpreters should conduct their activities based on independent business judgment. ATA makes no recommendations, suggestions, or exhortations regarding the conduct of its members or others in areas or activities addressed by this survey.

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## ABOUT THIS REPORT

The *ATA Translation and Interpreting Services Survey, Fifth Edition* is an important service provided by the American Translators Association to its members. The information contained in this report represents the most complete, accurate, and up-to-date income and pay rate data on the translation and interpreting professions. The report is designed to allow individuals to easily compare themselves with their peers. The study profiles those whom are primarily translators, primarily interpreters, translators and interpreters (both about equal) and company owners.

In addition to employment classifications, the income data have been aggregated in the following groupings so individuals can compare their own data to the results of peers in similar circumstances. These aggregations include:

- All U.S. Respondents
- By ATA Membership Status
- By ATA Certification Status
- By Employment Status
- By Geographic Region
- By Education
- By Years of Employment in Translation and Interpreting
- All Non-U.S. Respondents

Throughout the report “\*” indicates that there was insufficient response data to provide a meaningful statistic for that measure.

Care has been taken to meet applicable legal guidelines for survey data, and therefore the survey has been managed by Industry Insights as an independent entity on behalf of ATA. All income or rate data upon which the survey is developed is more than three months old, and the reported information has been aggregated so that no individual participant can be identified.

We at Industry Insights are proud to present the enclosed insights into the translation and interpreting profession. We wish to thank the translators and interpreters who submitted data for this study.

Upon receipt, all questionnaires were assigned a confidential identification number. All data were checked both manually and by a specially designed computer editing procedure. Strict confidence of survey responses was maintained throughout the course of the project.

Final results were tabulated, and the report was completed in December 2015.

## STATISTICAL TERMS AND DEFINITIONS

Number of Responses	Responses received in a grouping for the given employment classification.
25th Percentile	When income or pay rate per person is arrayed from lowest to highest, the 25th Percentile is the income level or pay rate 25% from the bottom. Quartiles are provided to give an idea of the degree to which income or pay rates vary.
Average	The average (or mean) income or pay rate for the given job title.
Median	The income amount or pay rate which falls exactly in the middle when the figures of all respondents in a grouping are arrayed from the lowest to highest. This measure is less likely than an average to be distorted by a few outlying responses.
75th Percentile	When income or pay rate per person is arrayed from the lowest to highest, the 75th Percentile is the income level or pay rate 25% from the top. Quartiles are provided to give an idea of the degree to which income or pay rates vary.

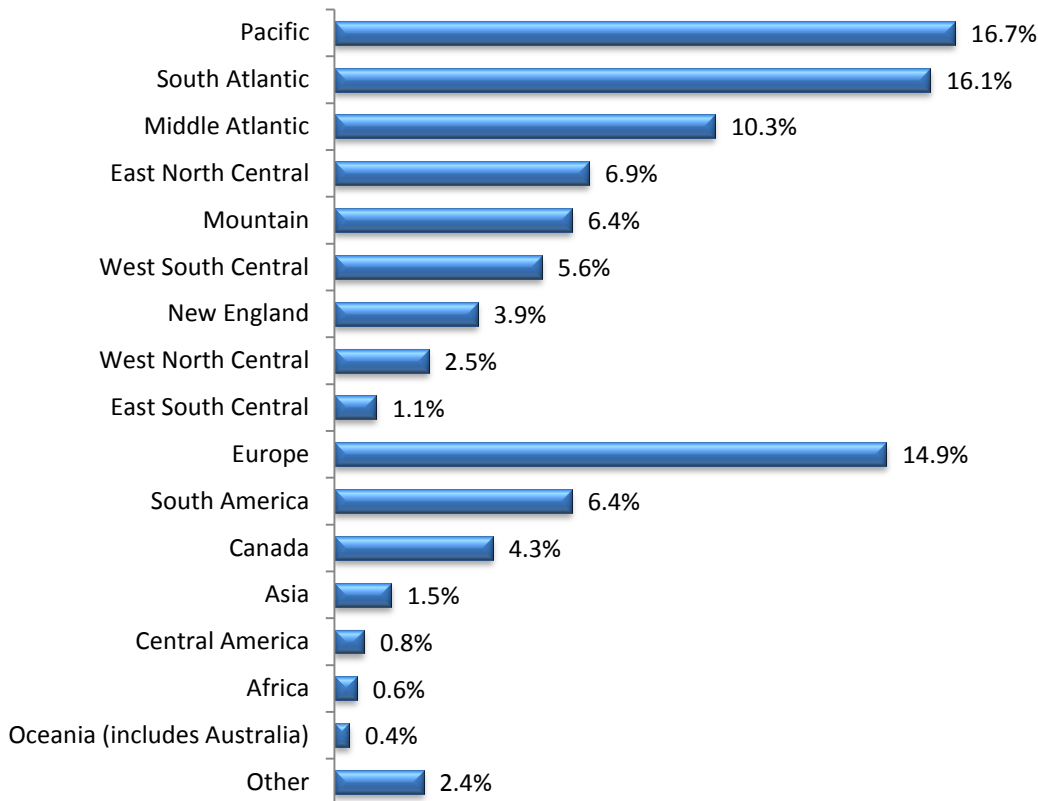
# EXECUTIVE SUMMARY

## RESPONDENT PROFILE

The following tables and charts provide information about the respondents of this year’s study.

Over two-thirds of the respondents indicated the United States as their primary residence. Outside the U.S., the largest percentage of respondents reported Europe as their primary residence.

### WHERE IS YOUR PRIMARY RESIDENCE?



#### ***U.S. Region Definitions***

**New England:** Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont;

**Middle Atlantic:** New Jersey, New York, Pennsylvania;

**South Atlantic:** Washington D.C., Delaware, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, West Virginia;

**East North Central:** Illinois, Indiana, Michigan, Ohio, Wisconsin;

**East South Central:** Alabama, Kentucky, Mississippi, Tennessee;

**West North Central:** Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota;

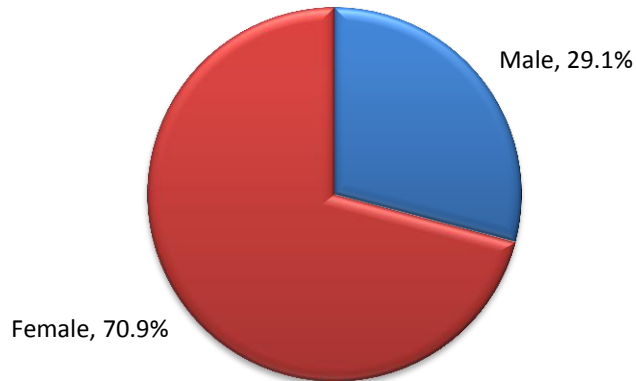
**West South Central:** Arkansas, Louisiana, Oklahoma, Texas;

**Mountain:** Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, Wyoming; and

**Pacific:** Alaska, California, Hawaii, Oregon, Washington.

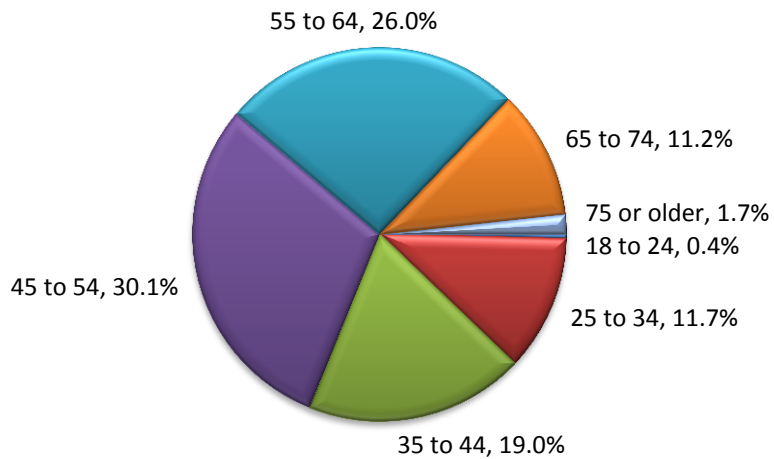
More than two-thirds (71%) of the respondents were female.

### GENDER



The typical (median) respondent was 50 years old. More than one-third (39%) of the respondents were 55 or older.

### WHAT IS YOUR AGE?



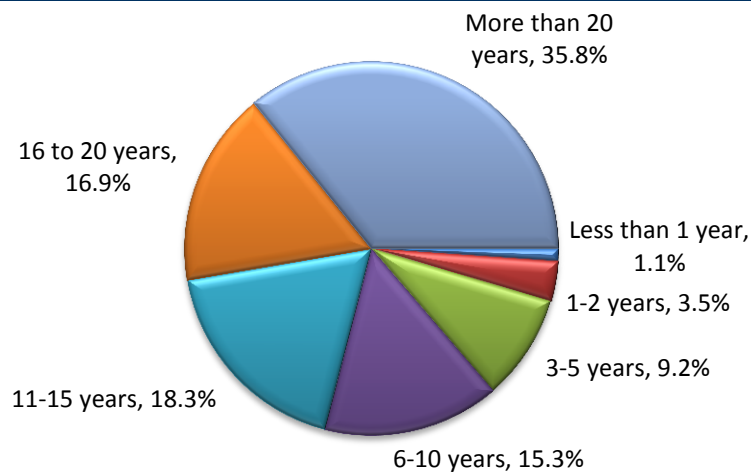
The vast majority of respondents were ATA members (90%).

**ARE YOU AN ATA MEMBER?**



More than one-third of respondents have worked in the translation and/or interpreting professions for more than 20 years. Only 14% reported 5 or less years in the profession.

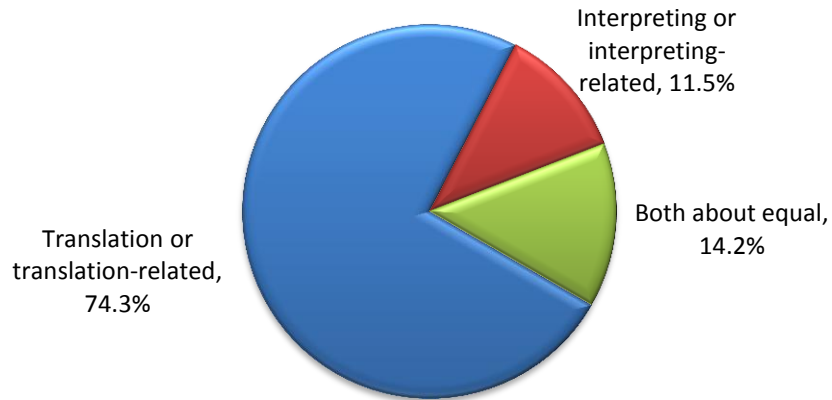
**HOW LONG HAVE YOU WORKED IN THE TRANSLATION AND/OR INTERPRETING PROFESSIONS?**





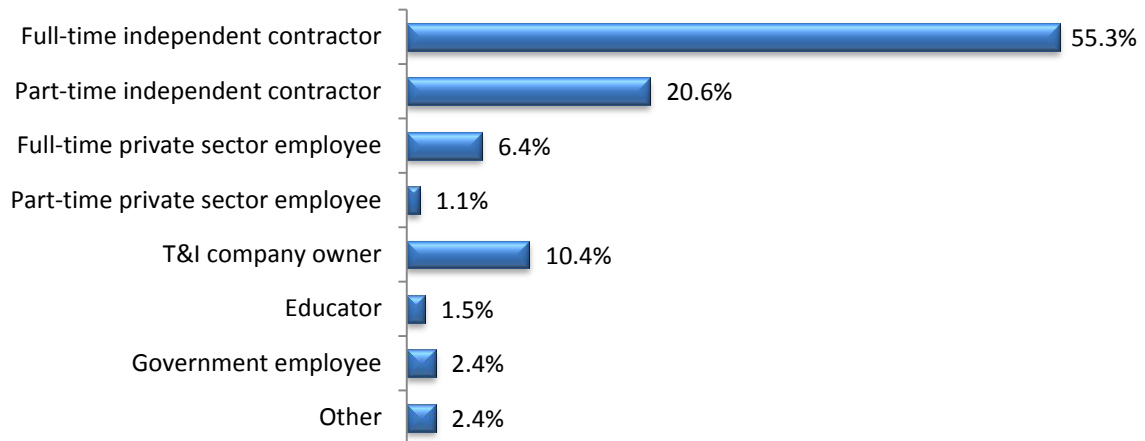
Three-quarters of the respondents work primarily on translation or translation-related activities. Only 12% indicated they worked primarily on interpreting or interpreting-related activities.

**IS YOUR WORK PRIMARILY. . .**



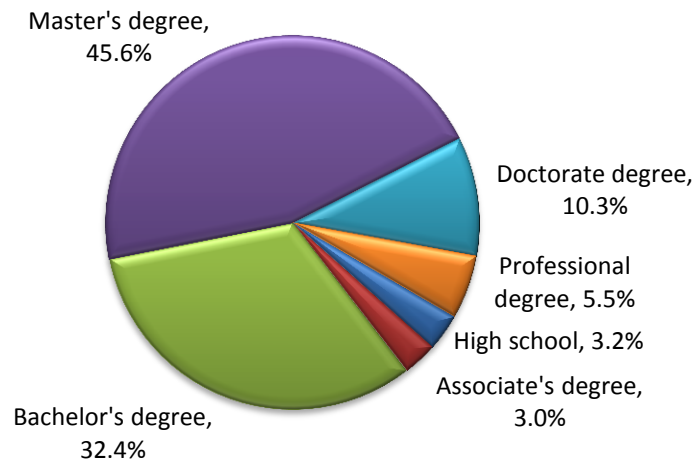
More than half of the respondents identified themselves as a full-time independent contractor. Independent contractors (full-time and part-time) made up over three-quarters of the respondents.

**WHAT IS YOUR PRIMARY T&I EMPLOYMENT STATUS?**



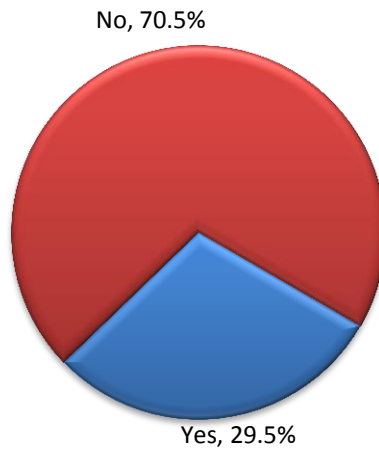
More than half of the respondents had an advanced degree.

**HIGHEST LEVEL OF EDUCATION COMPLETED**



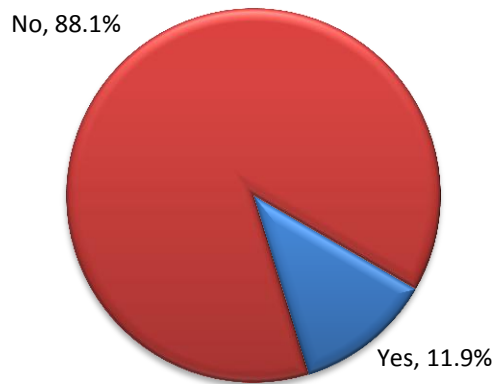
Thirty percent of the respondents reported having a degree in translation.

**DO YOU HAVE A DEGREE IN TRANSLATION?**



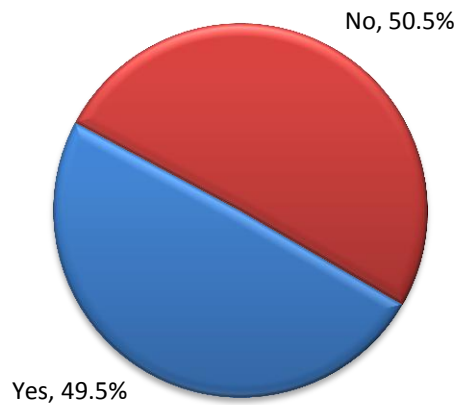
Only 12% of the respondents reported having a degree in interpreting.

**DO YOU HAVE A DEGREE IN INTERPRETING?**



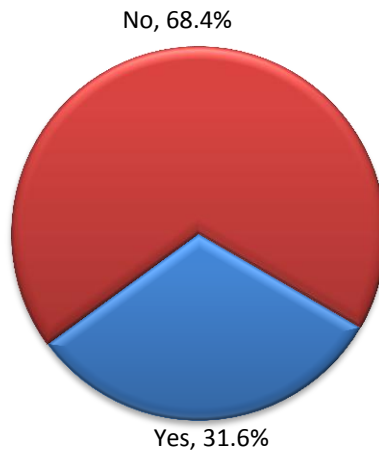
About half reported having a non-degree or professional certificate in translation or interpreting.

**DO YOU HAVE A NON-DEGREE OR PROFESSIONAL CERTIFICATE IN TRANSLATION OR INTERPRETING?**



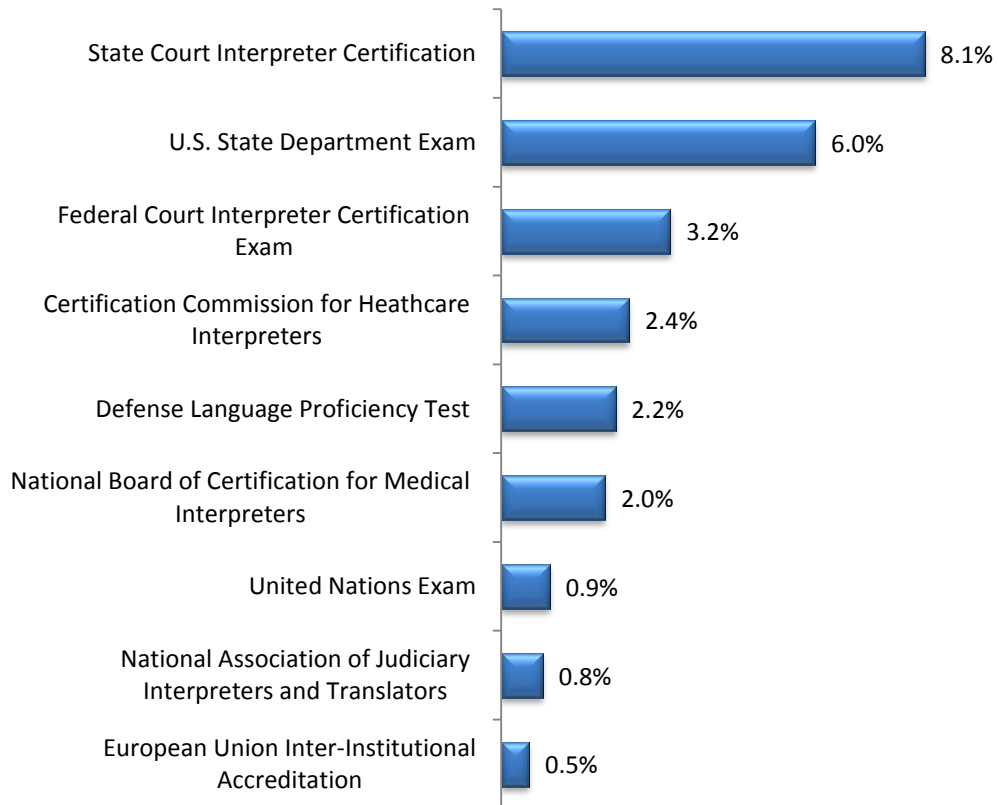
Less than one-third of the respondents reported being ATA-certified.

**ARE YOU ATA-CERTIFIED?**



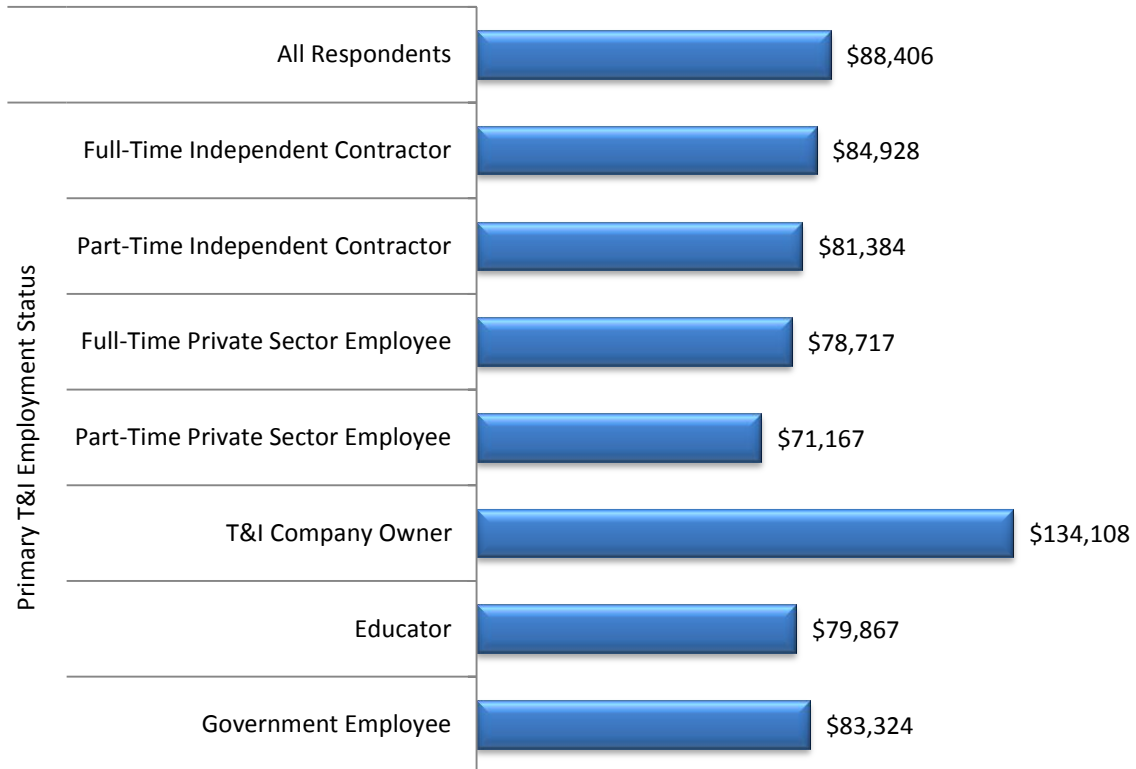
State Court Interpreter Certification and the U.S. Department Exam were the most common certifications or exams attained by respondents.

**PERCENTAGE HOLDING A CERTIFICATION OR SUCCESSFULLY PASSING A QUALIFYING EXAM FROM THE FOLLOWING ORGANIZATIONS:**



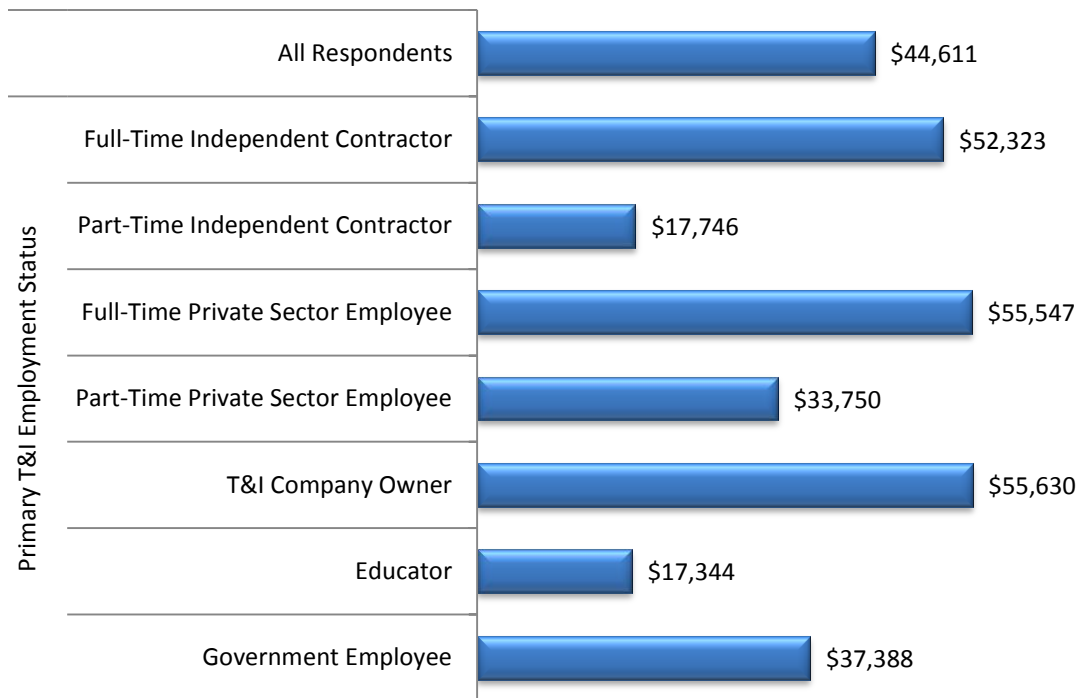
The average respondent reported gross household income of \$88,406 in 2014. T&I company owners' reported the highest household income at \$134,108 followed by independent contractors (\$84,928) and government employees (\$83,324).

**TOTAL 2014 HOUSEHOLD GROSS INCOME**



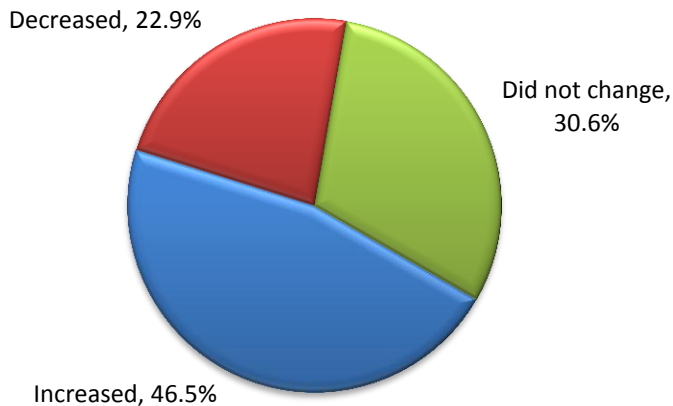
When looking at personal gross compensation in 2014 from T&I language services alone, T&I company owners, full-time private sector employees, and full time independent contractors earned the most. Educators reported the lowest gross compensation at \$17,344.

**PERSONAL 2014 GROSS COMPENSATION FROM T&I LANGUAGE SERVICES AND LANGUAGE-RELATED ACTIVITIES**



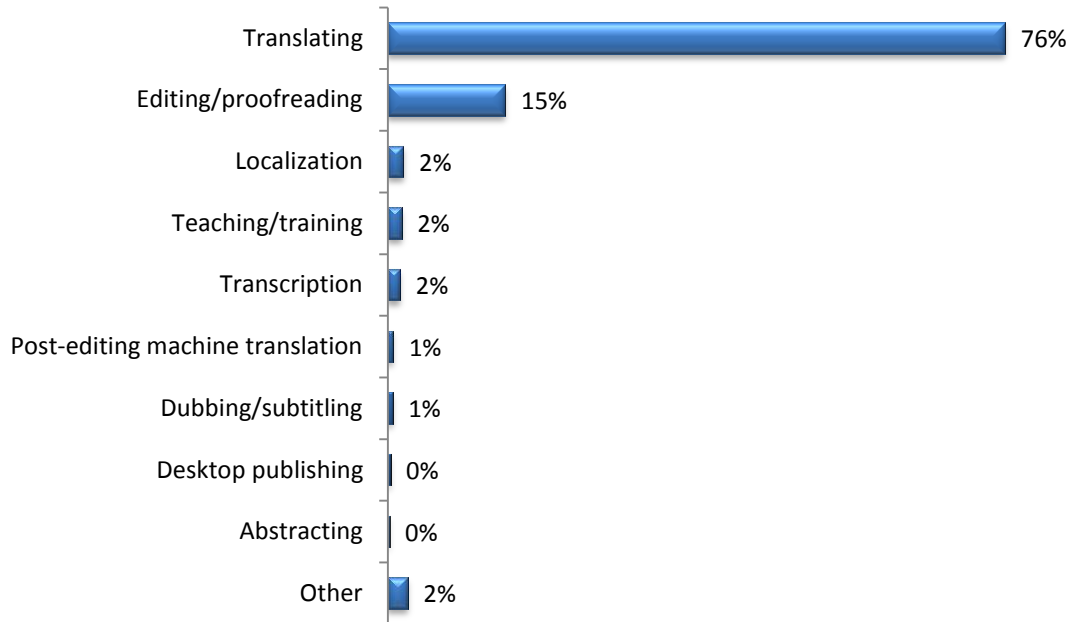
Nearly half of the respondents reported that their T&I language services compensation increased in 2014 compared to 2013.

**COMPARED TO YOUR 2013 T&I LANGUAGE SERVICES COMPENSATION, YOUR 2014 T&I LANGUAGE SERVICES COMPENSATION**



Respondents earned 76% of their translation income, on average, from translating services. Editing/proofreading services made up 15% of their translation income.

**PERCENTAGE OF YOUR 2014 TRANSLATION INCOME EARNED FROM PROVIDING THE FOLLOWING SERVICES:**



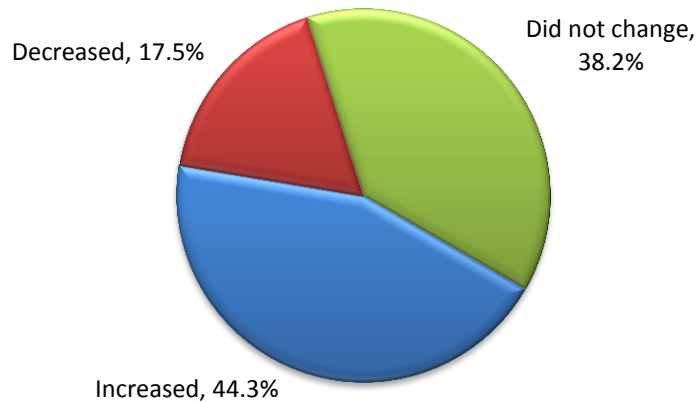
On average, interpreters responding to the survey earned gross income of \$24,517 from interpreting and interpreting-related services in 2014.

**2014 GROSS COMPENSATION FROM INTERPRETING SERVICES AND INTERPRETING-RELATED ACTIVITIES**

(N)	423
Average	\$24,517
Median	\$11,000
25th Percentile	\$1,650
75th Percentile	\$38,500

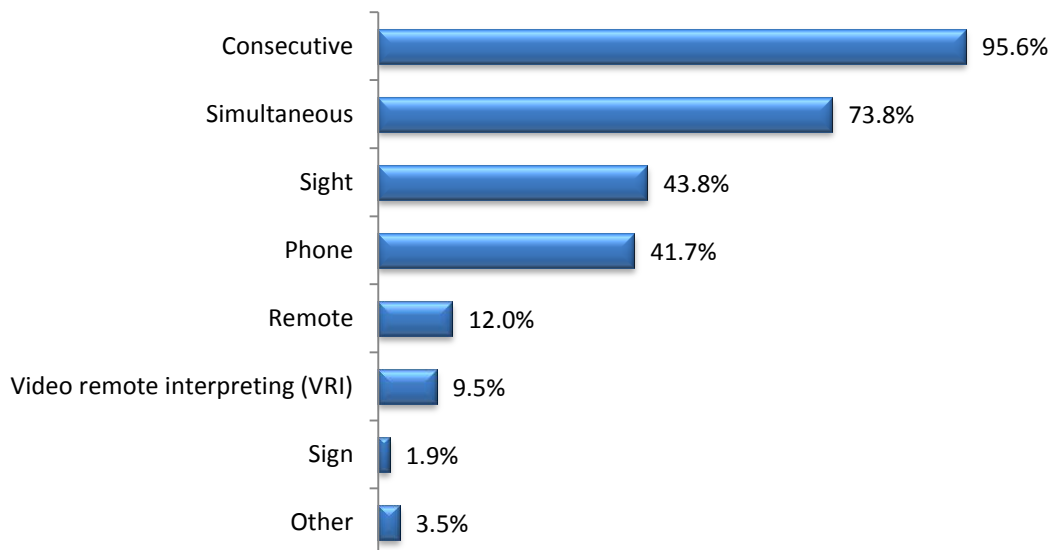
More than twice as many respondents reported that their interpreting services compensation increased (44%) than decreased (18%) in 2014 compared to 2013. More than one-third reported their interpreting services income did not change.

**COMPARED TO YOUR 2013 INTERPRETING SERVICES COMPENSATION, YOUR 2014 INTERPRETING SERVICES COMPENSATION**



More than half of the interpreters provided consecutive (96%) and simultaneous (74%) services. Other common services included sight (44%) and phone (42%).

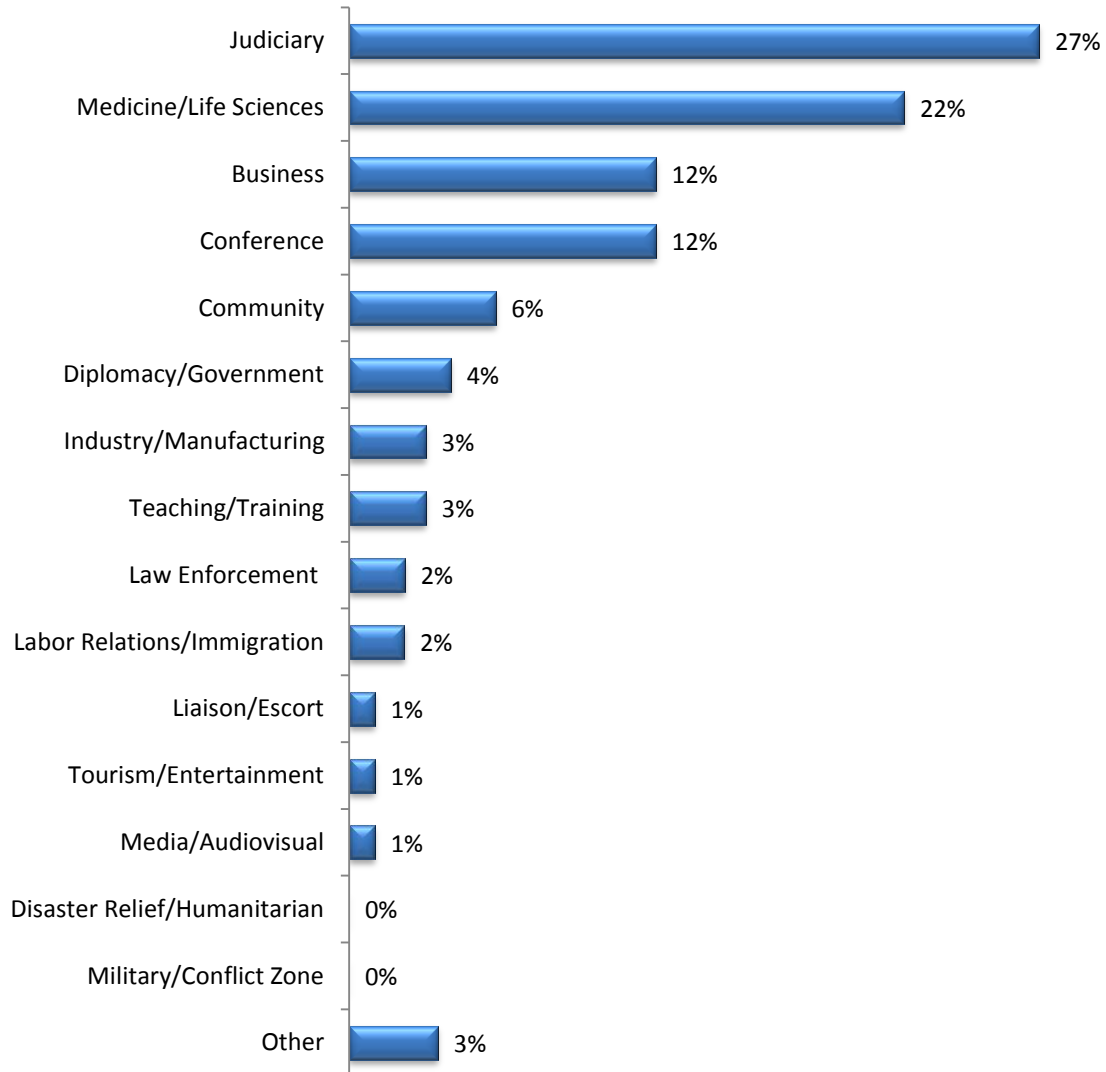
**PERCENTAGE PROVIDING THE FOLLOWING INTERPRETING SERVICES FROM:**





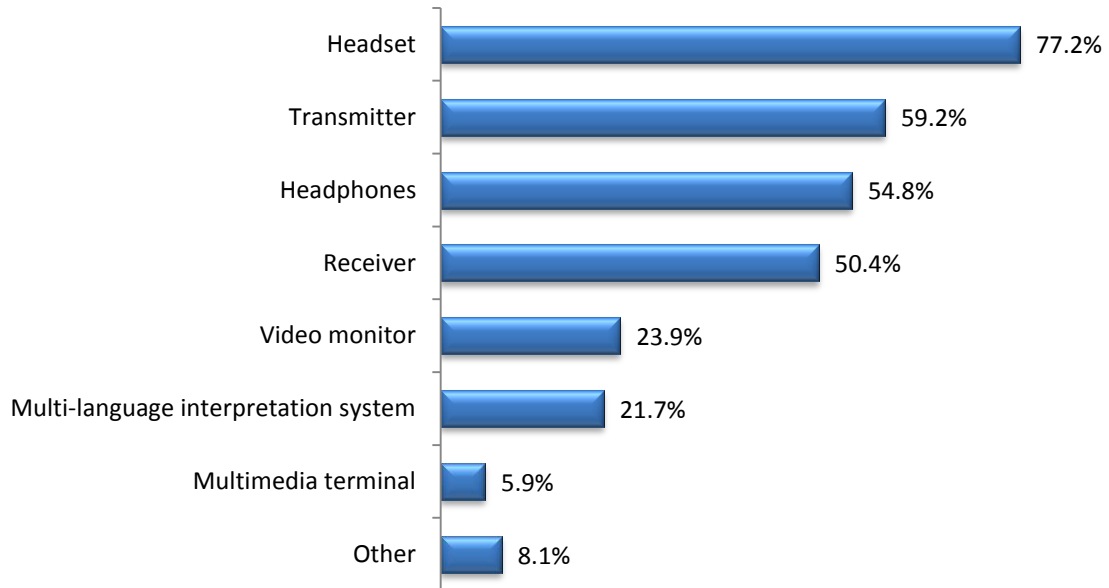
Responding interpreters earned the largest percentage of their income from the following services/settings: judiciary (27%), medical/life sciences (22%), business (12%), and conference (12%).

**PERCENTAGE OF 2014 INTERPRETING INCOME FROM PROVIDING THE FOLLOWING SERVICES/SETTINGS:**



At least half of the respondents reporting using headsets, transmitters, headphones, and receivers. A small percentage used multimedia terminals.

**PERCENTAGE OF INTERPRETERS USING THE FOLLOWING EQUIPMENT:**



# COMPENSATION INFORMATION

TRANSLATORS

Gross Compensation from Translation and Related Activities

	Responses	Average	Median	25th Percentile	75th Percentile
<b>All U.S. Respondents</b>	581	\$49,168	\$40,000	\$20,000	\$70,000
<b>Age (U.S.)</b>					
18 to 24	1	*	*	*	*
25 to 34	58	\$51,387	\$40,000	\$11,500	\$71,500
35 to 44	103	\$41,146	\$35,000	\$15,000	\$57,000
45 to 54	182	\$52,118	\$42,500	\$25,000	\$70,000
55 to 64	146	\$56,664	\$50,000	\$27,775	\$81,500
65 to 74	77	\$42,594	\$33,042	\$15,000	\$60,000
75 or Older	13	\$18,715	\$15,000	\$5,700	\$30,000
<b>Gender (U.S.)</b>					
Male	159	\$57,549	\$50,000	\$27,500	\$81,000
Female	419	\$45,540	\$38,000	\$17,500	\$65,000
<b>Years in Translation and/or Interpreting Professions (U.S.)</b>					
Less Than 1 Year	2	*	*	*	*
1-2 Years	19	\$8,764	\$3,000	\$1,860	\$13,000
3-5 Years	51	\$32,753	\$24,742	\$6,700	\$43,200
6-10 Years	90	\$45,948	\$40,000	\$20,000	\$65,500
11-15 Years	96	\$51,212	\$44,000	\$25,000	\$68,500
16-20 Years	99	\$54,358	\$48,289	\$25,000	\$70,000
More Than 20 Years	224	\$54,446	\$45,000	\$24,750	\$77,000
<b>Primary T&amp;I Employment Status (U.S.)</b>					
Full-Time Independent Contractor	342	\$59,041	\$50,000	\$35,000	\$75,000
Part-Time Independent Contractor	149	\$20,836	\$12,000	\$5,000	\$30,000
Full-Time Private Sector Employee	30	\$65,291	\$64,000	\$48,500	\$75,250
Part-Time Private Sector Employee	1	*	*	*	*
Educator	4	*	*	*	*
Government Employee	5	\$73,275	\$66,375	\$55,000	\$100,000
<b>Highest Education Level Completed (U.S.)</b>					
High School	13	\$55,675	\$38,175	\$9,000	\$95,000
Associate Degree	12	\$46,452	\$41,000	\$6,814	\$67,500
Bachelor's Degree	172	\$49,787	\$40,250	\$20,188	\$68,500
Master's Degree	274	\$47,742	\$40,000	\$20,000	\$66,000
Doctorate Degree	80	\$54,535	\$47,875	\$24,455	\$73,196
Professional Degree	19	\$39,209	\$27,300	\$16,870	\$42,528

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

TRANSLATORS (CONTINUED)

	Responses	Gross Compensation from Translation and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>ATA Membership Status (U.S.)</b>					
Member	572	\$49,270	\$40,000	\$20,000	\$70,000
Non-Member	8	\$34,500	\$31,500	\$14,250	\$56,250
<b>ATA Certification Status (U.S.)</b>					
ATA-Certified	238	\$54,739	\$50,000	\$25,000	\$75,000
Not ATA-Certified	334	\$45,121	\$39,088	\$15,000	\$63,712
<b>Geographic Region (U.S.)</b>					
New England	39	\$50,570	\$47,000	\$25,500	\$71,000
Middle Atlantic	83	\$47,920	\$38,900	\$24,500	\$66,000
South Atlantic	128	\$50,462	\$38,000	\$20,000	\$70,000
East North Central	61	\$45,350	\$31,800	\$10,000	\$50,000
East South Central	9	\$64,363	\$55,000	\$48,850	\$68,000
West North Central	19	\$52,108	\$60,000	\$25,500	\$69,000
West South Central	40	\$42,412	\$28,457	\$10,138	\$66,250
Mountain	51	\$46,823	\$50,000	\$20,000	\$69,000
Pacific	148	\$51,389	\$44,750	\$20,000	\$70,000
<b>All Non-U.S. Respondents</b>	<b>332</b>	<b>\$51,193</b>	<b>\$40,000</b>	<b>\$24,000</b>	<b>\$60,000</b>
<b>Age (Non-U.S.)</b>					
18 to 24	2	*	*	*	*
25 to 34	45	\$47,397	\$34,000	\$21,600	\$50,000
35 to 44	81	\$43,442	\$40,000	\$20,000	\$52,000
45 to 54	96	\$49,495	\$45,000	\$26,750	\$70,000
55 to 64	84	\$66,092	\$50,000	\$30,000	\$80,000
65 to 74	22	\$44,773	\$41,000	\$20,000	\$57,500
75 or Older	2	*	*	*	*
<b>Gender (Non-U.S.)</b>					
Male	105	\$62,130	\$50,000	\$33,000	\$72,000
Female	215	\$45,867	\$36,500	\$21,119	\$58,500
<b>Years in Translation and/or Interpreting Professions (Non-U.S.)</b>					
Less than 1 Year	1	*	*	*	*
1-2 Years	9	\$14,339	\$8,450	\$4,000	\$25,000
3-5 Years	36	\$40,835	\$30,000	\$19,000	\$47,000
6-10 Years	53	\$43,563	\$40,000	\$25,000	\$50,000
11-15 Years	68	\$48,888	\$32,000	\$20,000	\$60,000
16-20 Years	59	\$57,257	\$50,000	\$30,000	\$60,750
More than 20 Years	106	\$60,147	\$50,000	\$32,500	\$79,750

\*A minimum of 5 responses required to show data.  
NOTE: All figures are shown in U.S. dollars.

**TRANSLATORS (CONTINUED)**

	Responses	Gross Compensation from Translation and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>Primary T&amp;I Employment Status (Non-U.S.)</b>					
Full-Time Independent Contractor	248	\$54,698	\$45,000	\$30,000	\$62,750
Part-Time Independent Contractor	41	\$20,563	\$15,000	\$7,000	\$30,000
Full-Time Private Sector Employee	11	\$43,840	\$35,000	\$20,619	\$48,000
Part-Time Private Sector Employee	0	*	*	*	*
Educator	0	*	*	*	*
Government Employee	2	*	*	*	*
<b>Highest Education Level Completed (Non-U.S.)</b>					
High School	14	\$39,129	\$38,000	\$23,750	\$51,875
Associate Degree	9	\$62,067	\$55,000	\$40,000	\$60,000
Bachelor's Degree	112	\$52,781	\$43,500	\$25,500	\$62,750
Master's Degree	144	\$54,202	\$40,000	\$25,000	\$60,538
Doctorate Degree	19	\$34,332	\$30,000	\$21,150	\$45,000
Professional Degree	28	\$47,602	\$44,000	\$19,000	\$64,950
<b>ATA Membership Status (Non-U.S.)</b>					
Member	253	\$53,071	\$43,000	\$25,000	\$60,050
Non-Member	78	\$45,501	\$33,500	\$20,000	\$59,250
<b>ATA Certification Status (Non-U.S.)</b>					
ATA-Certified	86	\$63,318	\$50,000	\$31,295	\$75,000
Not ATA-Certified	240	\$46,990	\$40,000	\$20,008	\$60,000

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

**INTERPRETERS**

	Responses	Gross Compensation from Interpreting Services and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>All U.S. Respondents</b>	125	\$48,325	\$40,000	\$20,000	\$65,000
<b>Age (U.S.)</b>					
18 to 24	1	*	*	*	*
25 to 34	11	\$42,091	\$38,000	\$17,500	\$55,000
35 to 44	21	\$45,066	\$42,200	\$23,000	\$52,000
45 to 54	35	\$47,000	\$30,000	\$12,000	\$71,000
55 to 64	40	\$55,883	\$46,500	\$21,000	\$76,250
65 to 74	13	\$38,508	\$35,000	\$20,000	\$55,000
75 or Older	2	*	*	*	*
<b>Gender (U.S.)</b>					
Male	35	\$49,543	\$45,000	\$24,750	\$67,600
Female	87	\$47,153	\$38,000	\$17,400	\$59,000
<b>Years in Translation and/or Interpreting Professions (U.S.)</b>					
Less Than 1 Year	0	*	*	*	*
1-2 Years	10	\$24,152	\$23,000	\$12,965	\$33,250
3-5 Years	16	\$33,297	\$24,625	\$10,750	\$39,750
6-10 Years	18	\$38,965	\$33,000	\$21,925	\$51,867
11-15 Years	27	\$50,510	\$42,200	\$25,000	\$72,000
16-20 Years	24	\$54,081	\$39,000	\$20,225	\$57,500
More Than 20 Years	30	\$63,441	\$55,250	\$40,500	\$85,375
<b>Primary T&amp;I Employment Status (U.S.)</b>					
Full-Time Independent Contractor	53	\$63,671	\$51,467	\$31,000	\$80,000
Part-Time Independent Contractor	33	\$15,148	\$13,000	\$3,619	\$22,000
Full-Time Private Sector Employee	9	\$50,844	\$43,000	\$42,000	\$46,600
Part-Time Private Sector Employee	6	\$56,667	\$46,500	\$33,750	\$66,000
Educator	1	*	*	*	*
Government Employee	9	\$88,944	\$75,000	\$70,000	\$115,000
<b>Highest Education Level Completed (U.S.)</b>					
High School	9	\$39,526	\$43,000	\$10,000	\$54,500
Associate Degree	9	\$82,933	\$50,000	\$43,000	\$86,000
Bachelor's Degree	45	\$43,160	\$35,000	\$20,300	\$60,000
Master's Degree	45	\$50,360	\$46,600	\$21,900	\$65,000
Doctorate Degree	8	\$52,113	\$32,500	\$12,500	\$83,750
Professional Degree	5	\$25,126	\$10,620	\$1,000	\$25,000

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

**INTERPRETERS (CONTINUED)**

	Responses	Gross Compensation from Interpreting Services and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>ATA Membership Status (U.S.)</b>					
Member	105	\$50,011	\$42,000	\$20,000	\$65,200
Non-Member	17	\$34,906	\$32,500	\$18,000	\$43,000
<b>ATA Certification Status (U.S.)</b>					
ATA-Certified	23	\$55,913	\$50,000	\$17,900	\$69,100
Not ATA-Certified	96	\$44,084	\$35,000	\$20,000	\$56,250
<b>Geographic Region (U.S.)</b>					
New England	4	*	*	*	*
Middle Atlantic	23	\$42,763	\$41,000	\$28,400	\$52,250
South Atlantic	29	\$49,815	\$40,000	\$12,000	\$74,000
East North Central	8	\$46,288	\$34,850	\$24,000	\$58,700
East South Central	2	*	*	*	*
West North Central	6	\$52,408	\$30,000	\$14,250	\$84,000
West South Central	11	\$40,250	\$31,000	\$17,125	\$52,500
Mountain	13	\$43,690	\$48,000	\$12,000	\$55,500
Pacific	28	\$59,395	\$44,000	\$24,750	\$73,500
<b>All Non-U.S. Respondents</b>					
	11	\$45,636	\$37,000	\$20,500	\$47,500
<b>Age (Non-U.S.)</b>					
18 to 24	0	*	*	*	*
25 to 34	2	*	*	*	*
35 to 44	2	*	*	*	*
45 to 54	3	*	*	*	*
55 to 64	3	*	*	*	*
65 to 74	0	*	*	*	*
75 or Older	0	*	*	*	*
<b>Gender (Non-U.S.)</b>					
Male	2	*	*	*	*
Female	8	\$47,625	\$38,500	\$21,250	\$43,750
<b>Years in Translation and/or Interpreting Professions (Non-U.S.)</b>					
Less than 1 Year	0	*	*	*	*
1-2 Years	0	*	*	*	*
3-5 Years	0	*	*	*	*
6-10 Years	2	*	*	*	*
11-15 Years	3	*	*	*	*
16-20 Years	1	*	*	*	*
More than 20 Years	5	\$35,400	\$40,000	\$37,000	\$40,000

\*A minimum of 5 responses required to show data.  
NOTE: All figures are shown in U.S. dollars.



**INTERPRETERS (CONTINUED)**

	Responses	Gross Compensation from Interpreting Services and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>Primary T&amp;I Employment Status (Non-U.S.)</b>					
Full-Time Independent Contractor	5	\$36,800	\$37,000	\$30,000	\$40,000
Part-Time Independent Contractor	0	*	*	*	*
Full-Time Private Sector Employee	0	*	*	*	*
Part-Time Private Sector Employee	1	*	*	*	*
Educator	0	*	*	*	*
Government Employee	4	*	*	*	*
<b>Highest Education Level Completed (Non-U.S.)</b>					
High School	0	*	*	*	*
Associate Degree	0	*	*	*	*
Bachelor's Degree	2	*	*	*	*
Master's Degree	6	\$52,833	\$38,500	\$31,750	\$51,250
Doctorate Degree	2	*	*	*	*
Professional Degree	0	*	*	*	*
<b>ATA Membership Status (Non-U.S.)</b>					
Member	7	\$46,286	\$37,000	\$26,000	\$40,000
Non-Member	3	*	*	*	*
<b>ATA Certification Status (Non-U.S.)</b>					
ATA-Certified	3	*	*	*	*
Not ATA-Certified	6	\$26,500	\$20,500	\$18,250	\$35,500

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

## TRANSLATORS / INTERPRETERS

(SPEND EQUAL AMOUNT OF TIME BETWEEN TRANSLATING AND INTERPRETING)

### Gross Compensation from Translation and Interpreting Services and Related Activities

	Responses	Average	Median	25th Percentile	75th Percentile
<b>All U.S. Respondents</b>	136	\$56,369	\$50,000	\$19,500	\$80,387
<b>Age (U.S.)</b>					
18 to 24	0	*	*	*	*
25 to 34	11	\$68,333	\$50,703	\$27,481	\$102,500
35 to 44	17	\$57,005	\$60,000	\$30,000	\$86,000
45 to 54	40	\$63,493	\$48,105	\$17,750	\$95,250
55 to 64	44	\$52,426	\$50,000	\$23,000	\$66,750
65 to 74	20	\$50,100	\$48,000	\$13,000	\$72,500
75 or Older	3	*	*	*	*
<b>Gender (U.S.)</b>					
Male	40	\$69,718	\$62,500	\$34,375	\$97,000
Female	95	\$51,248	\$49,000	\$14,000	\$73,500
<b>Years in Translation and/or Interpreting Professions (U.S.)</b>					
Less Than 1 Year	0	*	*	*	*
1-2 Years	2	*	*	*	*
3-5 Years	8	\$28,505	\$8,500	\$4,125	\$23,500
6-10 Years	15	\$52,178	\$50,000	\$25,000	\$65,352
11-15 Years	27	\$55,824	\$50,000	\$20,400	\$91,000
16-20 Years	17	\$56,747	\$52,000	\$23,000	\$72,000
More Than 20 Years	66	\$62,554	\$56,500	\$23,250	\$81,500
<b>Primary T&amp;I Employment Status (U.S.)</b>					
Full-Time Independent Contractor	65	\$67,923	\$60,000	\$45,000	\$84,000
Part-Time Independent Contractor	34	\$18,809	\$12,500	\$7,250	\$22,250
Full-Time Private Sector Employee	11	\$74,428	\$70,000	\$50,352	\$106,000
Part-Time Private Sector Employee	0	*	*	*	*
Educator	3	*	*	*	*
Government Employee	6	\$85,833	\$80,000	\$53,750	\$98,750
<b>Highest Education Level Completed (U.S.)</b>					
High School	5	\$64,000	\$52,000	\$50,000	\$95,000
Associate Degree	5	\$31,750	\$45,000	\$11,750	\$50,000
Bachelor's Degree	36	\$64,777	\$60,000	\$22,250	\$97,000
Master's Degree	70	\$55,815	\$50,000	\$23,500	\$78,750
Doctorate Degree	8	\$31,394	\$18,000	\$11,538	\$45,250
Professional Degree	5	\$44,560	\$40,000	\$27,800	\$65,000

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

**TRANSLATORS / INTERPRETERS (CONTINUED)**

	Responses	Gross Compensation from Translation and Interpreting Services and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>ATA Membership Status (U.S.)</b>					
Member	131	\$56,269	\$50,000	\$19,000	\$80,773
Non-Member	5	\$59,000	\$50,000	\$40,000	\$52,000
<b>ATA Certification Status (U.S.)</b>					
ATA-Certified	36	\$63,471	\$58,500	\$33,750	\$82,410
Not ATA-Certified	94	\$53,689	\$50,000	\$13,000	\$80,000
<b>Geographic Region (U.S.)</b>					
New England	5	\$44,992	\$28,000	\$9,000	\$29,962
Middle Atlantic	19	\$46,789	\$50,000	\$17,500	\$62,500
South Atlantic	40	\$55,245	\$52,500	\$17,000	\$80,000
East North Central	12	\$56,333	\$31,250	\$9,500	\$61,250
East South Central	2	*	*	*	*
West North Central	2	*	*	*	*
West South Central	16	\$68,938	\$67,500	\$48,250	\$85,000
Mountain	11	\$59,455	\$52,000	\$47,500	\$85,000
Pacific	29	\$60,475	\$46,210	\$20,000	\$95,000
<b>All Non-U.S. Respondents</b>					
	18	\$41,677	\$27,500	\$16,255	\$62,500
<b>Age (Non-U.S.)</b>					
18 to 24	0	*	*	*	*
25 to 34	3	*	*	*	*
35 to 44	3	*	*	*	*
45 to 54	8	\$49,221	\$42,500	\$21,000	\$70,078
55 to 64	1	*	*	*	*
65 to 74	3	*	*	*	*
75 or Older	0	*	*	*	*
<b>Gender (Non-U.S.)</b>					
Male	4	*	*	*	*
Female	14	\$39,656	\$24,250	\$13,500	\$60,828
<b>Years in Translation and/or Interpreting Professions (Non-U.S.)</b>					
Less than 1 Year	0	*	*	*	*
1-2 Years	2	*	*	*	*
3-5 Years	2	*	*	*	*
6-10 Years	2	*	*	*	*
11-15 Years	2	*	*	*	*
16-20 Years	2	*	*	*	*
More than 20 Years	8	\$51,971	\$57,500	\$28,750	\$70,078

\*A minimum of 5 responses required to show data.  
NOTE: All figures are shown in U.S. dollars.

TRANSLATORS / INTERPRETERS (CONTINUED)

	Responses	Gross Compensation from Translation and Interpreting Services and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>Primary T&amp;I Employment Status (Non-U.S.)</b>					
Full-Time Independent Contractor	13	\$45,367	\$43,000	\$15,000	\$65,000
Part-Time Independent Contractor	1	*	*	*	*
Full-Time Private Sector Employee	0	*	*	*	*
Part-Time Private Sector Employee	0	*	*	*	*
Educator	1	*	*	*	*
Government Employee	0	*	*	*	*
<b>Highest Education Level Completed (Non-U.S.)</b>					
High School	0	*	*	*	*
Associate Degree	0	*	*	*	*
Bachelor's Degree	6	\$53,798	\$54,000	\$25,765	\$66,328
Master's Degree	7	\$47,571	\$50,000	\$22,500	\$67,500
Doctorate Degree	1	*	*	*	*
Professional Degree	3	*	*	*	*
<b>ATA Membership Status (Non-U.S.)</b>					
Member	14	\$45,441	\$36,500	\$16,255	\$66,328
Non-Member	4	*	*	*	*
<b>ATA Certification Status (Non-U.S.)</b>					
ATA-Certified	6	\$59,667	\$57,500	\$44,750	\$76,250
Not ATA-Certified	11	\$34,835	\$23,500	\$14,000	\$40,000

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

COMPANY OWNERS

Gross Compensation from Translation and Interpreting Services and Related Activities

	Responses	Average	Median	25th Percentile	75th Percentile
<b>All U.S. Respondents</b>	449	\$50,839	\$40,000	\$20,000	\$70,000
<b>Age (U.S.)</b>					
18 to 24	1	*	*	*	*
25 to 34	33	\$44,394	\$35,000	\$10,000	\$62,000
35 to 44	76	\$40,155	\$31,000	\$15,000	\$55,000
45 to 54	156	\$56,235	\$44,500	\$20,000	\$80,000
55 to 64	113	\$57,121	\$55,000	\$20,000	\$76,000
65 to 74	62	\$45,729	\$38,000	\$15,000	\$63,750
75 or Older	7	\$17,486	\$16,800	\$10,000	\$22,800
<b>Gender (U.S.)</b>					
Male	127	\$59,902	\$54,500	\$28,301	\$85,000
Female	318	\$46,799	\$36,000	\$19,000	\$65,000
<b>Years in Translation and/or Interpreting Professions (U.S.)</b>					
Less Than 1 Year	3	*	*	*	*
1-2 Years	9	\$14,867	\$16,000	\$7,100	\$25,000
3-5 Years	34	\$29,314	\$21,000	\$7,625	\$51,725
6-10 Years	58	\$36,978	\$33,484	\$14,625	\$50,000
11-15 Years	89	\$49,070	\$40,000	\$23,000	\$63,180
16-20 Years	86	\$51,637	\$42,500	\$20,325	\$66,500
More Than 20 Years	170	\$63,197	\$55,000	\$22,250	\$90,000
<b>Highest Education Level Completed (U.S.)</b>					
High School	14	\$32,052	\$26,000	\$12,000	\$47,000
Associate Degree	16	\$64,682	\$50,000	\$29,375	\$100,000
Bachelor's Degree	130	\$49,210	\$37,500	\$20,000	\$68,750
Master's Degree	199	\$50,811	\$41,900	\$20,000	\$70,000
Doctorate Degree	50	\$59,057	\$52,500	\$26,025	\$80,000
Professional Degree	20	\$47,300	\$27,500	\$15,000	\$64,250
<b>ATA Membership Status (U.S.)</b>					
Member	431	\$51,144	\$40,000	\$20,000	\$70,000
Non-Member	16	\$42,094	\$36,250	\$18,000	\$66,250

\*A minimum of 5 responses required to show data.  
NOTE: All figures are shown in U.S. dollars.

COMPANY OWNERS (CONTINUED)

	Responses	Gross Compensation from Translation and Interpreting Services and Related Activities			
		Average	Median	25th Percentile	75th Percentile
<b>ATA Certification Status (U.S.)</b>					
ATA-Certified	135	\$56,980	\$57,000	\$23,883	\$76,500
Not ATA-Certified	296	\$47,646	\$37,500	\$17,500	\$65,000
<b>Geographic Region (U.S.)</b>					
New England	25	\$36,200	\$25,000	\$15,000	\$48,000
Middle Atlantic	63	\$49,171	\$40,000	\$19,500	\$63,535
South Atlantic	115	\$50,058	\$41,000	\$20,000	\$73,961
East North Central	44	\$45,808	\$33,000	\$10,000	\$66,167
East South Central	6	\$75,642	\$57,500	\$51,250	\$60,000
West North Central	11	\$33,545	\$37,000	\$11,500	\$52,500
West South Central	42	\$48,915	\$43,000	\$16,500	\$70,000
Mountain	42	\$57,759	\$50,000	\$38,000	\$70,000
Pacific	99	\$57,895	\$41,575	\$20,000	\$73,500
<b>All Non-U.S. Respondents</b>	188	\$50,054	\$40,000	\$21,375	\$68,250
<b>Age (Non-U.S.)</b>					
18 to 24	2	*	*	*	*
25 to 34	24	\$39,805	\$33,500	\$22,650	\$49,033
35 to 44	38	\$50,987	\$40,000	\$20,375	\$80,000
45 to 54	61	\$48,218	\$45,000	\$21,000	\$70,000
55 to 64	47	\$62,853	\$50,000	\$30,000	\$82,000
65 to 74	15	\$38,267	\$40,000	\$16,500	\$50,000
75 or Older	1	*	*	*	*
<b>Gender (Non-U.S.)</b>					
Male	53	\$59,671	\$40,000	\$30,000	\$80,000
Female	131	\$46,272	\$40,000	\$20,000	\$60,000
<b>Years in Translation and/or Interpreting Professions (Non-U.S.)</b>					
Less than 1 Year	0	*	*	*	*
1-2 Years	8	\$21,875	\$20,000	\$7,250	\$30,000
3-5 Years	19	\$31,105	\$26,000	\$18,500	\$40,000
6-10 Years	25	\$44,236	\$40,000	\$18,000	\$50,000
11-15 Years	41	\$51,795	\$40,000	\$18,000	\$80,000
16-20 Years	36	\$54,533	\$48,000	\$28,500	\$62,750
More than 20 Years	59	\$58,500	\$48,000	\$30,000	\$82,000

\*A minimum of 5 responses required to show data.  
NOTE: All figures are shown in U.S. dollars.

COMPANY OWNERS (CONTINUED)

Gross Compensation from Translation and Interpreting Services and Related Activities

	Responses	Average	Median	25th Percentile	75th Percentile
<b>Highest Education Level Completed (Non-U.S.)</b>					
High School	6	\$32,833	\$35,000	\$23,000	\$38,750
Associate Degree	5	\$53,320	\$55,000	\$40,000	\$62,000
Bachelor's Degree	60	\$50,340	\$42,500	\$25,800	\$70,875
Master's Degree	82	\$56,395	\$48,856	\$25,000	\$80,000
Doctorate Degree	10	\$29,900	\$27,500	\$20,000	\$39,000
Professional Degree	20	\$43,825	\$27,500	\$9,500	\$65,750
<b>ATA Membership Status (Non-U.S.)</b>					
Member	151	\$51,424	\$40,000	\$23,500	\$69,500
Non-Member	36	\$45,144	\$40,000	\$19,500	\$62,000
<b>ATA Certification Status (Non-U.S.)</b>					
ATA-Certified	49	\$58,323	\$50,000	\$30,000	\$80,000
Not ATA-Certified	135	\$47,778	\$40,000	\$20,000	\$60,000

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

# DETAILED RESULTS



	All U.S. Respondents	All Non-U.S. Respondents
<b>GENERAL</b>		
<b>Where is your primary residence?</b>		
(N)	1,042	457
New England	5.6%	0.0%
Middle Atlantic	14.8%	0.0%
South Atlantic	23.1%	0.0%
East North Central	9.9%	0.0%
East South Central	1.6%	0.0%
West North Central	3.7%	0.0%
West South Central	8.1%	0.0%
Mountain	9.2%	0.0%
Pacific	24.1%	0.0%
Africa	0.0%	2.0%
Central Asia	0.0%	0.4%
Eastern Asia	0.0%	2.2%
Northern Asia	0.0%	0.0%
Southeastern Asia	0.0%	1.1%
Southern Asia	0.0%	0.9%
Western Asia	0.0%	0.4%
Central Europe	0.0%	5.5%
Eastern Europe	0.0%	3.5%
Northern Europe	0.0%	5.5%
Southern Europe	0.0%	10.9%
Western Europe	0.0%	20.8%
Central America	0.0%	2.6%
South America	0.0%	21.0%
Canada	0.0%	14.0%
Oceania (includes Australia)	0.0%	1.3%
Other	0.0%	7.9%
<b>Gender</b>		
(N)	1,038	447
Male	28.0%	31.8%
Female	72.0%	68.2%
<b>What is your age?</b>		
(N)	1,045	463
18 to 24	0.2%	0.9%
25 to 34	10.5%	14.3%
35 to 44	17.0%	23.3%
45 to 54	30.1%	29.8%
55 to 64	26.7%	24.4%
65 to 74	13.2%	6.9%
75 or older	2.2%	0.4%
<b>Are you an ATA member?</b>		
(N)	1,044	463
Yes	96.2%	77.5%
No	3.8%	22.5%

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

	All U.S. Respondents	All Non-U.S. Respondents
<b>EMPLOYMENT</b>		
<b>How long have you worked in the translation and/or interpreting professions?</b>		
(N)	1,045	461
Less than 1 year	1.2%	0.9%
1-2 years	3.6%	3.0%
3-5 years	9.1%	9.5%
6-10 years	15.0%	15.6%
11-15 years	17.5%	20.4%
16 to 20 years	16.6%	17.4%
More than 20 years	37.0%	33.2%
<b>Is your work primarily?</b>		
(N)	1,040	459
Translation or translation-related	67.0%	90.6%
Interpreting or interpreting-related	15.2%	3.5%
Both about equal	17.8%	5.9%
<b>What is your primary T&amp;I employment status?</b>		
(N)	1,044	458
Full-time independent contractor	49.5%	68.3%
Part-time independent contractor	24.3%	11.8%
Full-time private sector employee	7.5%	3.7%
Part-time private sector employee	1.3%	0.7%
T&I company owner	10.3%	10.5%
Educator	1.6%	1.3%
Government employee	2.6%	2.2%
Other	2.8%	1.5%
<b>Total 2014 Household Gross Income:</b>		
(N)	889	393
Average	\$95,105	\$73,085
Median	\$80,000	\$60,000
25th Percentile	\$50,000	\$35,000
75th Percentile	\$120,000	\$90,000
<b>T&amp;I COMPANY OWNER</b>		
<b>Company type:</b>		
(N)	347	133
S/C Corporation	18.2%	11.3%
Sole Proprietorship	54.5%	51.1%
Limited Liability Company	20.5%	22.6%
Partnership	1.4%	7.5%
Other	5.5%	7.5%
<b>Percentage of company's work is for:</b>		
(N)	543	253
Other translation companies	53%	59%
Direct clients: private individuals	16%	12%
Direct clients: corporations	20%	25%
Direct clients: government agencies	11%	5%

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

	All U.S. Respondents	All Non-U.S. Respondents
<b>Do you have any employees other than yourself?</b>		
(N)	644	303
Yes	10.9%	16.2%
No	89.1%	83.8%
<b>If "yes," how many full-time equivalent employees work for you?</b>		
(N)	63	44
Average	4	5
Median	2	2
<b>Personal 2014 gross compensation from T&amp;I language services and language-related activities:</b>		
(N)	449	188
Average	\$50,839	\$50,054
Median	\$40,000	\$40,000
25th Percentile	\$20,000	\$21,375
75th Percentile	\$70,000	\$68,250
<b>Compared to your 2013 T&amp;I language services compensation, your 2014 T&amp;I language services compensation:</b>		
(N)	582	273
Increased	44.2%	50.9%
Decreased	25.1%	18.0%
Did not change	30.8%	31.1%
<b>If increased, by what percent?</b>		
(N)	195	94
Average	25.9%	24.1%
Median	20.0%	20.0%
<b>If decreased, by what percent?</b>		
(N)	99	28
Average	19.8%	18.1%
Median	15.0%	17.0%

## FULL-TIME INDEPENDENT CONTRACTOR

<b>Do you ever subcontract work to others?</b>		
(N)	682	370
Yes	39.2%	51.4%
No	60.9%	48.7%
<b>Approximately how many times in a year do you subcontract work to others?</b>		
(N)	442	248
Less than 5	71.7%	60.1%
6-10	10.6%	12.5%
11-20	5.9%	12.5%
21-50	3.2%	6.1%
More than 50	8.6%	8.9%

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

	All U.S. Respondents	All Non-U.S. Respondents
<b>EDUCATION (ALL)</b>		
<b>What is the highest level of education you have completed??</b>		
(N)	985	443
High school	3.2%	3.4%
Associate degree	3.2%	2.5%
Bachelor's degree	31.9%	33.4%
Master's degree	46.2%	44.7%
Doctorate degree	11.8%	6.8%
Professional degree	3.9%	9.3%
<b>Do you have a degree in translation?</b>		
(N)	980	440
Yes	23.9%	42.3%
No	76.1%	57.7%
<b>Do you have a degree in interpreting?</b>		
(N)	949	405
Yes	12.1%	11.6%
No	87.9%	88.4%
<b>Do you have a non-degree or professional certificate in translation or interpreting?</b>		
(N)	926	400
Yes	47.6%	53.8%
No	52.4%	46.3%
<b>CREDENTIALS</b>		
<b>Are you ATA-certified?</b>		
(N)	986	439
Yes	34.1%	26.7%
No	65.9%	73.4%
<b>Percentage holding a certification or successfully passing a qualifying exam from the following organizations:</b>		
(N)	1,060	475
Certification Commission for Healthcare Interpreters	3.5%	0.0%
Defense Language Proficiency Test	3.0%	0.2%
European Union Inter-Institutional Accreditation	0.1%	1.5%
Federal Court Interpreter Certification Exam	4.1%	1.3%
National Association of Judiciary Interpreters and Translators	1.0%	0.2%
National Board of Certification for Medical Interpreters	2.8%	0.2%
State Court Interpreter Certification	11.4%	0.8%
United Nations Exam	1.2%	0.2%
U.S. State Department Exam	7.8%	1.9%
Other	8.9%	18.3%

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Personal 2014 gross compensation from T&amp;I language services and language-related activities:</b>		
(N)	783	371
Average	\$42,730	\$48,048
Median	\$35,000	\$40,000
25th Percentile	\$11,000	\$20,000
75th Percentile	\$61,800	\$60,000
<b>Compared to your 2013 T&amp;I language services compensation, your 2014 T&amp;I language services compensation:</b>		
(N)	833	403
Increased	44.8%	49.4%
Decreased	25.1%	18.9%
Did not change	30.0%	31.8%
<b>If increased, by what percent?</b>		
(N)	294	161
Average	29.5%	27.1%
Median	20.0%	20.0%
<b>If decreased, by what percent?</b>		
(N)	154	55
Average	23.5%	22.0%
Median	20.0%	20.0%
<b>Percentage of your 2014 translation income did you earn from providing the following services:</b>		
(N)	814	414
Translating	77%	75%
Abstracting	0%	0%
Transcription	2%	1%
Editing/proofreading	14%	15%
Post-editing machine translation	0%	1%
Dubbing/subtitling	1%	1%
Localization	1%	3%
Teaching/training	1%	2%
Desktop publishing	0%	0%
Other	3%	2%
<b>Post-editing machine translation rates per WORD:</b>		
(N)	46	40
Average	\$0.10	\$0.08
Median	\$0.10	\$0.07
<b>Post-editing machine translation rates per HOUR:</b>		
(N)	45	22
Average	\$38.96	\$35.55
Median	\$35.00	\$30.50

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Percentage indicating the following areas of specialization:</b>		
(N)	1,060	475
Agriculture/Animal Science	5.3%	7.4%
Arts/Humanities/Literature	19.2%	17.3%
Business/Management/Administration	32.8%	38.1%
Computer Software/Hardware/System Analysis	13.2%	17.5%
Education/Cultural Training	20.9%	20.8%
Engineering	13.3%	15.2%
Environment/Energy	12.2%	19.8%
Finance/Accounting/Banking	21.9%	27.0%
Food/Hospitality	11.1%	15.2%
Government/Diplomacy/Politics	15.9%	11.0%
Human Resources/Labor/Immigration	17.5%	19.6%
Industry/Manufacturing	13.8%	18.1%
Information Technology/Localization	11.7%	19.0%
International Development/NGOs	12.5%	12.8%
Law/Contracts	37.4%	37.5%
Linguistics/Translation Theory	5.1%	4.4%
Marketing/Branding/Public Relations	19.1%	30.3%
Media/Audiovisual	7.6%	8.0%
Medicine/Life Sciences/Pharmaceuticals	36.4%	35.4%
Military/Defense	5.7%	3.2%
Patents/Trademarks/Copyrights	11.4%	9.7%
Tourism/Entertainment	15.3%	21.9%
Pure Sciences/Applied Sciences	6.9%	5.5%
Shipping/Transportation/Import-Export	4.9%	7.4%
Social Sciences/Behavioral Sciences	13.5%	13.1%
Technology	15.9%	21.5%
Other	6.6%	4.6%
<b>Percentage using the following technology tools:</b>		
(N)	1,060	475
Terminology management	22.2%	35.4%
Translation memory tools	49.2%	72.0%
Machine translation software	10.2%	15.8%
Voice recognition/dictation applications	9.3%	14.5%
Localization tools	4.3%	8.0%
Desktop publishing software	10.0%	10.3%
Project management software	3.7%	8.0%
Other	3.4%	3.4%
<b>Average translation output in target words per day:</b>		
(N)	700	378
Average	2,855	2,972
Median	2,500	2,500
25th Percentile	2,000	2,000
75th Percentile	3,000	3,000

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Words translated in 2014:</b>		
(N)	407	243
Average	382,346	565,142
Median	250,000	320,000
25th Percentile	60,000	187,000
75th Percentile	500,000	600,000
<b>Was this with the aid of translation memory tools?</b>		
(N)	751	398
Yes	57.5%	78.9%
No	42.5%	21.1%
 <b>RATES: Translation Services Only [Non-English into English]</b>		
<b>Rate per Word as of December 31, 2014:</b>		
<b>Arabic into English</b>		
(N)	23	5
Average	\$0.14	\$0.10
Median	\$0.14	\$0.10
<b>Bosnian into English</b>		
(N)	5	0
Average	\$0.15	*
Median	\$0.15	*
<b>Bulgarian into English</b>		
(N)	5	1
Average	\$0.13	*
Median	\$0.12	*
<b>Chinese into English</b>		
(N)	25	3
Average	\$0.15	*
Median	\$0.14	*
<b>Croatian into English</b>		
(N)	6	0
Average	\$0.14	*
Median	\$0.14	*
<b>Czech into English</b>		
(N)	7	2
Average	\$0.13	*
Median	\$0.12	*
<b>Danish into English</b>		
(N)	5	6
Average	\$0.16	\$0.15
Median	\$0.15	\$0.16

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Dari into English</b>	*	*
<b>Dutch into English</b>		
(N)	17	8
Average	\$0.14	\$0.14
Median	\$0.14	\$0.15
<b>Farsi into English</b>	*	*
<b>Finnish into English</b>		
(N)	7	2
Average	\$0.18	*
Median	\$0.18	*
<b>French into English</b>		
(N)	154	50
Average	\$0.14	\$0.15
Median	\$0.13	\$0.13
<b>German into English</b>		
(N)	123	36
Average	\$0.13	\$0.18
Median	\$0.13	\$0.15
<b>Greek into English</b>	*	*
<b>Hebrew into English</b>		
(N)	8	2
Average	\$0.14	*
Median	\$0.14	*
<b>Hindi into English</b>	*	*
<b>Hungarian into English</b>		
(N)	5	1
Average	\$0.13	*
Median	\$0.12	*
<b>Italian into English</b>		
(N)	48	22
Average	\$0.13	\$0.10
Median	\$0.12	\$0.10
<b>Japanese into English</b>		
(N)	43	8
Average	\$0.14	\$0.17
Median	\$0.15	\$0.15
<b>Korean into English</b>		
(N)	9	0
Average	\$0.16	*
Median	\$0.15	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.



<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Norwegian into English</b>		
(N)	4	5
Average	*	\$0.16
Median	*	\$0.15
<b>Polish into English</b>		
(N)	11	1
Average	\$0.12	*
Median	\$0.12	*
<b>Portuguese into English</b>		
(N)	57	28
Average	\$0.13	\$0.12
Median	\$0.12	\$0.11
<b>Romanian into English</b>		
(N)	7	2
Average	\$0.14	*
Median	\$0.15	*
<b>Russian into English</b>		
(N)	56	14
Average	\$0.16	\$0.11
Median	\$0.13	\$0.10
<b>Serbian into English</b>		
(N)	6	0
Average	\$0.16	*
Median	\$0.17	*
<b>Spanish into English</b>		
(N)	206	70
Average	\$0.13	\$0.11
Median	\$0.12	\$0.10
<b>Swedish into English</b>		
(N)	6	8
Average	\$0.15	\$0.19
Median	\$0.15	\$0.18
<b>Turkish into English</b>		
	*	*
<b>Ukrainian into English</b>		
(N)	10	4
Average	\$0.14	*
Median	\$0.15	*
<b>Urdu into English</b>		
	*	*
<b>Vietnamese into English</b>		
(N)	8	1
Average	\$0.19	*
Median	\$0.19	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Rate per Hour as of December 31, 2014:</b>		
<b>Arabic into English</b>		
(N)	10	1
Average	\$42.30	*
Median	\$47.50	*
<b>Bosnian into English</b>	*	*
<b>Bulgarian into English</b>	*	*
<b>Chinese into English</b>		
(N)	17	3
Average	\$55.44	*
Median	\$50.00	*
<b>Croatian into English</b>	*	*
<b>Czech into English</b>	*	*
<b>Danish into English</b>	*	*
<b>Dari into English</b>	*	*
<b>Dutch into English</b>		
(N)	8	5
Average	\$45.63	\$39.00
Median	\$45.00	\$45.00
<b>Farsi into English</b>	*	*
<b>Finnish into English</b>	*	*
<b>French into English</b>		
(N)	59	24
Average	\$47.02	\$46.21
Median	\$50.00	\$42.50
<b>German into English</b>		
(N)	64	23
Average	\$45.99	\$56.27
Median	\$40.00	\$50.00
<b>Greek into English</b>	*	*
<b>Hebrew into English</b>	*	*
<b>Hindi into English</b>	*	*
<b>Hungarian into English</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Italian into English</b>		
(N)	21	7
Average	\$49.76	\$37.57
Median	\$45.00	\$35.00
<b>Japanese into English</b>		
(N)	21	3
Average	\$46.67	*
Median	\$47.00	*
<b>Korean into English</b>		
	*	*
<b>Norwegian into English</b>		
	*	*
<b>Polish into English</b>		
(N)	8	1
Average	\$33.77	*
Median	\$40.00	*
<b>Portuguese into English</b>		
(N)	27	11
Average	\$45.85	\$38.18
Median	\$40.00	\$35.00
<b>Romanian into English</b>		
	*	*
<b>Russian into English</b>		
(N)	28	3
Average	\$41.43	*
Median	\$42.50	*
<b>Serbian into English</b>		
	*	*
<b>Spanish into English</b>		
(N)	82	25
Average	\$44.71	\$40.88
Median	\$40.00	\$40.00
<b>Swedish into English</b>		
(N)	3	5
Average	*	\$67.80
Median	*	\$65.00
<b>Turkish into English</b>		
	*	*
<b>Ukrainian into English</b>		
	*	*
<b>Urdu into English</b>		
	*	*
<b>Vietnamese into English</b>		
	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>RATES: Translation Services Only [English into Non-English]</b>		
<b>Rate per Word as of December 31, 2014:</b>		
<b>English into Arabic</b>		
(N)	13	4
Average	\$0.13	*
Median	\$0.12	*
<b>English into Bosnian</b>	*	*
<b>English into Bulgarian</b>	*	*
<b>English into Chinese</b>		
(N)	12	3
Average	\$0.15	*
Median	\$0.14	*
<b>English into Croatian</b>	*	*
<b>English into Czech</b>	*	*
<b>English into Danish</b>		
(N)	6	2
Average	\$0.15	*
Median	\$0.15	*
<b>English into Dari</b>	*	*
<b>English into Dutch</b>		
(N)	7	7
Average	\$0.14	\$0.14
Median	\$0.14	\$0.16
<b>English into Farsi</b>	*	*
<b>English into Finnish</b>	*	*
<b>English into French</b>		
(N)	55	40
Average	\$0.16	\$0.15
Median	\$0.15	\$0.15
<b>English into German</b>		
(N)	49	21
Average	\$0.13	\$0.17
Median	\$0.13	\$0.14
<b>English into Greek</b>	*	*
<b>English into Hebrew</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>English into Hindi</b>	*	*
<b>English into Hungarian</b>	*	*
<b>English into Italian</b>		
(N)	17	33
Average	\$0.13	\$0.10
Median	\$0.13	\$0.10
<b>English into Japanese</b>		
(N)	27	2
Average	\$0.15	*
Median	\$0.15	*
<b>English into Korean</b>	*	*
<b>English into Norwegian</b>	*	*
<b>English into Polish</b>		
(N)	9	1
Average	\$0.12	*
Median	\$0.12	*
<b>English into Portuguese</b>		
(N)	30	35
Average	\$0.13	\$0.10
Median	\$0.12	\$0.09
<b>English into Romanian</b>	*	*
<b>English into Russian</b>		
(N)	27	14
Average	\$0.14	\$0.11
Median	\$0.13	\$0.09
<b>English into Serbian</b>	*	*
<b>English into Spanish</b>		
(N)	159	78
Average	\$0.14	\$0.12
Median	\$0.13	\$0.10
<b>English into Swedish</b>	*	*
<b>English into Turkish</b>	*	*
<b>English into Ukrainian</b>		
(N)	4	5
Average	*	\$0.09
Median	*	\$0.08
<b>English into Urdu</b>	*	*
<b>English into Vietnamese</b>		
(N)	5	1
Average	\$0.19	*
Median	\$0.18	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>RATES: Translation Services Only [English into Non-English]</b>		
<b>Rate per Hour as of December 31, 2014:</b>		
<b>English into Arabic</b>		
(N)	6	1
Average	\$42.50	*
Median	\$47.50	*
<b>English into Bosnian</b>	*	*
<b>English into Bulgarian</b>	*	*
<b>English into Chinese</b>		
(N)	8	2
Average	\$49.38	*
Median	\$37.50	*
<b>English into Croatian</b>	*	*
<b>English into Czech</b>	*	*
<b>English into Danish</b>		
(N)	5	1
Average	\$43.00	*
Median	\$45.00	*
<b>English into Dari</b>	*	*
<b>English into Dutch</b>		
(N)	5	5
Average	\$43.00	\$50.60
Median	\$40.00	\$50.00
<b>English into Farsi</b>	*	*
<b>English into Finnish</b>	*	*
<b>English into French</b>		
(N)	29	20
Average	\$49.90	\$59.55
Median	\$45.00	\$45.00
<b>English into German</b>		
(N)	29	16
Average	\$40.83	\$51.69
Median	\$40.00	\$45.00
<b>English into Greek</b>	*	*
<b>English into Hebrew</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>English into Hindi</b>	*	*
<b>English into Hungarian</b>	*	*
<b>English into Italian</b>		
(N)	12	20
Average	\$43.33	\$34.20
Median	\$40.00	\$33.00
<b>English into Japanese</b>		
(N)	14	2
Average	\$46.07	*
Median	\$45.00	*
<b>English into Korean</b>	*	*
<b>English into Norwegian</b>	*	*
<b>English into Polish</b>		
(N)	7	1
Average	\$39.29	*
Median	\$40.00	*
<b>English into Portuguese</b>		
(N)	25	18
Average	\$41.28	\$37.33
Median	\$35.00	\$35.00
<b>English into Romanian</b>	*	*
<b>English into Russian</b>		
(N)	17	5
Average	\$44.41	\$30.00
Median	\$45.00	\$25.00
<b>English into Serbian</b>	*	*
<b>English into Spanish</b>		
(N)	83	38
Average	\$46.10	\$34.50
Median	\$40.00	\$32.50
<b>English into Swedish</b>	*	*
<b>English into Turkish</b>	*	*
<b>English into Ukrainian</b>	*	*
<b>English into Urdu</b>	*	*
<b>English into Vietnamese</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>RATES: Editing/Proofreading Services Only [Non-English into English]</b>		
<b>Rate per Word as of December 31, 2014:</b>		
<b>Arabic into English</b>		
(N)	10	2
Average	\$0.07	*
Median	\$0.06	*
<b>Bosnian into English</b>	*	*
<b>Bulgarian into English</b>	*	*
<b>Chinese into English</b>		
(N)	8	1
Average	\$0.07	*
Median	\$0.05	*
<b>Croatian into English</b>	*	*
<b>Czech into English</b>	*	*
<b>Danish into English</b>	*	*
<b>Dari into English</b>	*	*
<b>Dutch into English</b>		
(N)	7	3
Average	\$0.11	*
Median	\$0.05	*
<b>Farsi into English</b>	*	*
<b>Finnish into English</b>	*	*
<b>French into English</b>		
(N)	50	17
Average	\$0.08	\$0.13
Median	\$0.05	\$0.05
<b>German into English</b>		
(N)	46	10
Average	\$0.09	\$0.05
Median	\$0.04	\$0.04
<b>Greek into English</b>	*	*
<b>Hebrew into English</b>	*	*
<b>Hindi into English</b>	*	*

\*A minimum of 5 responses required to show data.  
NOTE: All figures are shown in U.S. dollars.



<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Hungarian into English</b>	*	*
<b>Italian into English</b>		
(N)	20	10
Average	\$0.06	\$0.12
Median	\$0.05	\$0.05
<b>Japanese into English</b>		
(N)	12	1
Average	\$0.06	*
Median	\$0.05	*
<b>Korean into English</b>	*	*
<b>Norwegian into English</b>	*	*
<b>Polish into English</b>		
(N)	6	1
Average	\$0.16	*
Median	\$0.05	*
<b>Portuguese into English</b>		
(N)	22	11
Average	\$0.06	\$0.33
Median	\$0.05	\$0.04
<b>Romanian into English</b>	*	*
<b>Russian into English</b>		
(N)	24	2
Average	\$0.06	*
Median	\$0.04	*
<b>Serbian into English</b>	*	*
<b>Spanish into English</b>		
(N)	77	32
Average	\$0.07	\$0.17
Median	\$0.05	\$0.04
<b>Swedish into English</b>	*	*
<b>Turkish into English</b>	*	*
<b>Ukrainian into English</b>		
(N)	5	0
Average	\$0.05	*
Median	\$0.04	*
<b>Urdu into English</b>	*	*
<b>Vietnamese into English</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>RATES:</b>		
<b>Editing/Proofreading Services Only [Non-English into English]</b>		
<b>Rate per Hour as of December 31, 2014:</b>		
<b>Arabic into English</b>		
(N)	7	1
Average	\$44.29	*
Median	\$50.00	*
<b>Bosnian into English</b>	*	*
<b>Bulgarian into English</b>	*	*
<b>Chinese into English</b>		
(N)	9	2
Average	\$53.33	*
Median	\$45.00	*
<b>Croatian into English</b>	*	*
<b>Czech into English</b>	*	*
<b>Danish into English</b>	*	*
<b>Dari into English</b>	*	*
<b>Dutch into English</b>		
(N)	11	4
Average	\$45.45	*
Median	\$45.00	*
<b>Farsi into English</b>	*	*
<b>Finnish into English</b>	*	*
<b>French into English</b>		
(N)	76	27
Average	\$44.95	\$46.37
Median	\$45.00	\$45.00
<b>German into English</b>		
(N)	78	23
Average	\$45.23	\$48.62
Median	\$43.50	\$50.00
<b>Greek into English</b>	*	*
<b>Hebrew into English</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Hindi into English</b>	*	*
<b>Hungarian into English</b>	*	*
<b>Italian into English</b>		
(N)	24	7
Average	\$45.00	\$37.43
Median	\$42.50	\$40.00
<b>Japanese into English</b>		
(N)	19	1
Average	\$44.16	*
Median	\$45.00	*
<b>Korean into English</b>	*	*
<b>Norwegian into English</b>	*	*
<b>Polish into English</b>		
(N)	6	1
Average	\$35.83	*
Median	\$35.00	*
<b>Portuguese into English</b>		
(N)	27	13
Average	\$45.72	\$39.62
Median	\$45.00	\$35.00
<b>Romanian into English</b>	*	*
<b>Russian into English</b>		
(N)	27	3
Average	\$40.19	*
Median	\$40.00	*
<b>Serbian into English</b>	*	*
<b>Spanish into English</b>		
(N)	85	26
Average	\$43.95	\$40.88
Median	\$40.00	\$35.00
<b>Swedish into English</b>		
(N)	1	6
Average	*	\$56.67
Median	*	\$55.50
<b>Turkish into English</b>	*	*
<b>Ukrainian into English</b>		
(N)	5	1
Average	\$43.00	*
Median	\$50.00	*
<b>Urdu into English</b>	*	*
<b>Vietnamese into English</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>RATES: Editing/Proofreading Services Only [English into Non-English]</b>		
<b>Rate per Word as of December 31, 2014:</b>		
<b>English into Arabic</b>		
(N)	9	2
Average	\$0.06	*
Median	\$0.05	*
<b>English into Bosnian</b>	*	*
<b>English into Bulgarian</b>	*	*
<b>English into Chinese</b>	*	*
<b>English into Croatian</b>	*	*
<b>English into Czech</b>	*	*
<b>English into Danish</b>	*	*
<b>English into Dari</b>	*	*
<b>English into Dutch</b>	*	*
<b>English into Farsi</b>	*	*
<b>English into Finnish</b>	*	*
<b>English into French</b>		
(N)	27	20
Average	\$0.09	\$0.08
Median	\$0.05	\$0.05
<b>English into German</b>		
(N)	27	5
Average	\$0.05	\$0.11
Median	\$0.04	\$0.04
<b>English into Greek</b>	*	*
<b>English into Hebrew</b>	*	*
<b>English into Hindi</b>	*	*
<b>English into Hungarian</b>	*	*

\*A minimum of 5 responses required to show data.  
NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>English into Italian</b>		
(N)	16	23
Average	\$0.05	\$0.16
Median	\$0.05	\$0.04
<b>English into Japanese</b>		
(N)	13	1
Average	\$0.09	*
Median	\$0.05	*
<b>English into Korean</b>	*	*
<b>English into Norwegian</b>	*	*
<b>English into Polish</b>		
(N)	7	0
Average	\$0.04	*
Median	\$0.03	*
<b>English into Portuguese</b>		
(N)	19	21
Average	\$0.10	\$0.14
Median	\$0.05	\$0.05
<b>English into Romanian</b>	*	*
<b>English into Russian</b>		
(N)	14	3
Average	\$0.07	*
Median	\$0.06	*
<b>English into Serbian</b>	*	*
<b>English into Spanish</b>		
(N)	74	39
Average	\$0.08	\$0.06
Median	\$0.05	\$0.04
<b>English into Swedish</b>	*	*
<b>English into Turkish</b>	*	*
<b>English into Ukrainian</b>	*	*
<b>English into Urdu</b>	*	*
<b>English into Vietnamese</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>RATES: Editing/Proofreading Services Only [English into Non-English]</b>		
<b>Rate per Hour as of December 31, 2014:</b>		
<b>English into Arabic</b>	*	*
<b>English into Bosnian</b>	*	*
<b>English into Bulgarian</b>	*	*
<b>English into Chinese</b>		
(N)	9	2
Average	\$53.33	*
Median	\$50.00	*
<b>English into Croatian</b>	*	*
<b>English into Czech</b>	*	*
<b>English into Danish</b>		
(N)	5	1
Average	\$43.00	*
Median	\$45.00	*
<b>English into Dari</b>	*	*
<b>English into Dutch</b>		
(N)	6	5
Average	\$40.83	\$50.60
Median	\$40.00	\$50.00
<b>English into Farsi</b>	*	*
<b>English into Finnish</b>	*	*
<b>English into French</b>		
(N)	29	27
Average	\$48.79	\$56.33
Median	\$50.00	\$45.00
<b>English into German</b>		
(N)	42	18
Average	\$43.13	\$50.11
Median	\$41.00	\$47.50
<b>English into Greek</b>	*	*
<b>English into Hebrew</b>	*	*
<b>English into Hindi</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>TRANSLATORS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>English into Hungarian</b>	*	*
<b>English into Italian</b>		
(N)	15	19
Average	\$38.80	\$31.84
Median	\$35.00	\$31.00
<b>English into Japanese</b>		
(N)	16	2
Average	\$41.69	*
Median	\$41.00	*
<b>English into Korean</b>	*	*
<b>English into Norwegian</b>	*	*
<b>English into Polish</b>		
(N)	6	1
Average	\$40.00	*
Median	\$42.50	*
<b>English into Portuguese</b>		
(N)	15	23
Average	\$35.67	\$38.78
Median	\$35.00	\$35.00
<b>English into Romanian</b>	*	*
<b>English into Russian</b>		
(N)	15	5
Average	\$44.67	\$35.00
Median	\$45.00	\$35.00
<b>English into Serbian</b>	*	*
<b>English into Spanish</b>		
(N)	74	34
Average	\$42.17	\$34.50
Median	\$36.00	\$30.00
<b>English into Swedish</b>	*	*
<b>English into Turkish</b>	*	*
<b>English into Ukrainian</b>	*	*
<b>English into Urdu</b>	*	*
<b>English into Vietnamese</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

## INTERPRETERS SECTION

	All U.S. Respondents	All Non-U.S. Respondents
<b>2014 gross compensation from interpreting services and interpreting-related activities:</b>		
(N)	357	71
Average	\$27,027	\$14,152
Median	\$16,800	\$4,000
25th Percentile	\$2,000	\$35
75th Percentile	\$40,000	\$17,459
<b>Compared to your 2013 interpreting services compensation, your 2014 interpreting services compensation:</b>		
(N)	359	75
Increased	46.5%	33.3%
Decreased	16.4%	22.7%
Did not change	37.1%	44.0%
<b>If increased, by what percent?</b>		
(N)	119	21
Average	32.4%	53.5%
Median	15.0%	20.0%
<b>If decreased, by what percent?</b>		
(N)	42	10
Average	26.7%	33.9%
Median	20.0%	20.0%
<b>Percentage providing the following interpreting services:</b>		
(N)	369	68
Consecutive	97.0%	88.2%
Simultaneous	74.8%	70.6%
Sight	47.7%	23.5%
Sign	2.2%	0.0%
Remote	12.2%	10.3%
Phone	43.6%	30.9%
Video remote interpreting (VRI)	10.0%	7.4%
Other	3.0%	5.9%
<b>If you provide video remote interpreting, what was your 2014 rate per minute?</b>		
(N)	24	6
Average	\$1.24	\$0.85
Median	\$0.93	\$0.70

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.



**INTERPRETERS SECTION**

**All U.S.  
Respondents**

**All Non-U.S.  
Respondents**

**Percentage of 2014 interpreting income from providing the following services/settings:**

(N)	331	63
Business	12%	16%
Community	6%	6%
Conference	9%	25%
Diplomacy/Government	4%	6%
Disaster Relief/Humanitarian	0%	0%
Judiciary	29%	16%
Industry/Manufacturing	2%	6%
Labor Relations/Immigration	2%	3%
Law Enforcement	2%	3%
Liaison/Escort	1%	4%
Media/Audiovisual	1%	0%
Medicine/Life Sciences	24%	7%
Military/Conflict Zone	0%	0%
Teaching/Training	3%	2%
Tourism/Entertainment	0%	3%
Other	4%	0%

**Days worked as an interpreter in 2014:**

(N)	270	54
Average	102	54
Median	65	21
25th Percentile	10	5
75th Percentile	172	60

**Percentage using the following equipment:**

(N)	233	42
Transmitter	62.7%	42.9%
Receiver	52.8%	40.5%
Headphones	55.8%	52.4%
Headset	79.0%	69.1%
Video monitor	22.8%	31.0%
Multimedia terminal	5.2%	9.5%
Multi-language interpreting system	18.9%	35.7%
Other	8.6%	4.8%

**Rates: Interpreting Services Only**

**Rate per Hour as of December 31, 2014:**

**Arabic into/out of English**

(N)	13	0
Average	\$57.00	*
Median	\$55.00	*

**Bosnian into/out of English**

\* \*

**Bulgarian into/out of English**

\* \*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>INTERPRETERS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Chinese into/out of English</b>		
(N)	12	1
Average	\$74.05	*
Median	\$70.00	*
<b>Croatian into/out of English</b>	*	*
<b>Czech into/out of English</b>	*	*
<b>Danish into/out of English</b>	*	*
<b>Dari into/out of English</b>	*	*
<b>Dutch into/out of English</b>	*	*
<b>Farsi into/out of English</b>	*	*
<b>Finnish into/out of English</b>	*	*
<b>French into/out of English</b>		
(N)	36	11
Average	\$76.79	\$145.91
Median	\$75.00	\$65.00
<b>German into/out of English</b>		
(N)	14	6
Average	\$75.00	\$98.00
Median	\$70.00	\$87.50
<b>Greek into/out of English</b>	*	*
<b>Hebrew into/out of English</b>	*	*
<b>Hindi into/out of English</b>	*	*
<b>Hungarian into/out of English</b>	*	*
<b>Italian into/out of English</b>		
(N)	11	11
Average	\$82.27	\$56.82
Median	\$80.00	\$50.00
<b>Japanese into/out of English</b>		
(N)	17	1
Average	\$124.68	*
Median	\$90.00	*
<b>Korean into/out of English</b>	*	*
<b>Norwegian into/out of English</b>	*	*
<b>Polish into/out of English</b>		
(N)	8	0
Average	\$58.88	*
Median	\$65.00	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.

<b>INTERPRETERS SECTION</b>	<b>All U.S. Respondents</b>	<b>All Non-U.S. Respondents</b>
<b>Portuguese into/out of English</b>		
(N)	18	5
Average	\$86.94	\$51.40
Median	\$92.50	\$50.00
<b>Romanian into/out of English</b>	*	*
<b>Russian into/out of English</b>		
(N)	19	3
Average	\$55.87	*
Median	\$50.00	*
<b>Serbian into/out of English</b>	*	*
<b>Spanish into/out of English</b>		
(N)	144	15
Average	\$90.57	\$64.93
Median	\$50.00	\$40.00
<b>Swedish into/out of English</b>	*	*
<b>Turkish into/out of English</b>	*	*
<b>Ukrainian into/out of English</b>	*	*
<b>Urdu into/out of English</b>	*	*
<b>Vietnamese into/out of English</b>	*	*

\*A minimum of 5 responses required to show data.

NOTE: All figures are shown in U.S. dollars.